

An Introduction To Moran Logistics



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FROM SMALL BEGINNINGS.....

- Privately held business. Established in 2006
- Now ranked **12th** largest chilled logistics company in UK
- A high-growth business, building long-term partnerships
- Our **five core principles** underpin every business decision...
 - *Is it right for the customer?*
 - *Is it right for our people?*
 - *Does it fit our operations' capability and capacity?*
 - *Does it make financial sense?*
 - *Does it allow our technology to be used to its full potential?*



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OUR BUSINESS

1000+ Personnel
19 Operating Locations
320 Vehicles
450 Trailers

75%

Various modes of temperature-controlled transport across the UK



24 Key Customers

25%

Warehousing with high value-add services, including co-pack and re-pack



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OUR MISSION



VISION & VALUES

- We value and respect our people.
- We strive to exceed customer expectations.
- We provide outstanding service.
- We build value, based upon data driven decisions.



SAFETY

We will create a workplace from which everyone can return home safe and healthy, every day.



QUALITY POLICY

We will provide all of our customers with class-leading supply chain management, delivered with leadership, integrity and efficiency in all that we do.



ENVIRONMENTAL POLICY





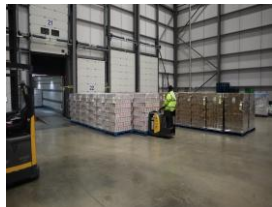

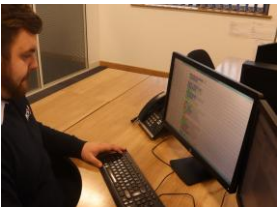

We will operate in a sustainable and ethical way and bring a social conscience to all of our business decisions.

"We are a leading logistics provider of choice and look forward to working with you."



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WHAT WE DO

Multi-drop Store Delivery & National Trunking	Bespoke On-site Customer Contracts	Ambient, Single & Dual Temperature	Multi-site Warehouse Picking Operations	Cross Dock Solutions & Console Network	Co-pack Specialist	Central Planning Function	Dedicated CS & Contract Management
							

Partnership approach continues to underpin our operations & supports service delivered to the end customers

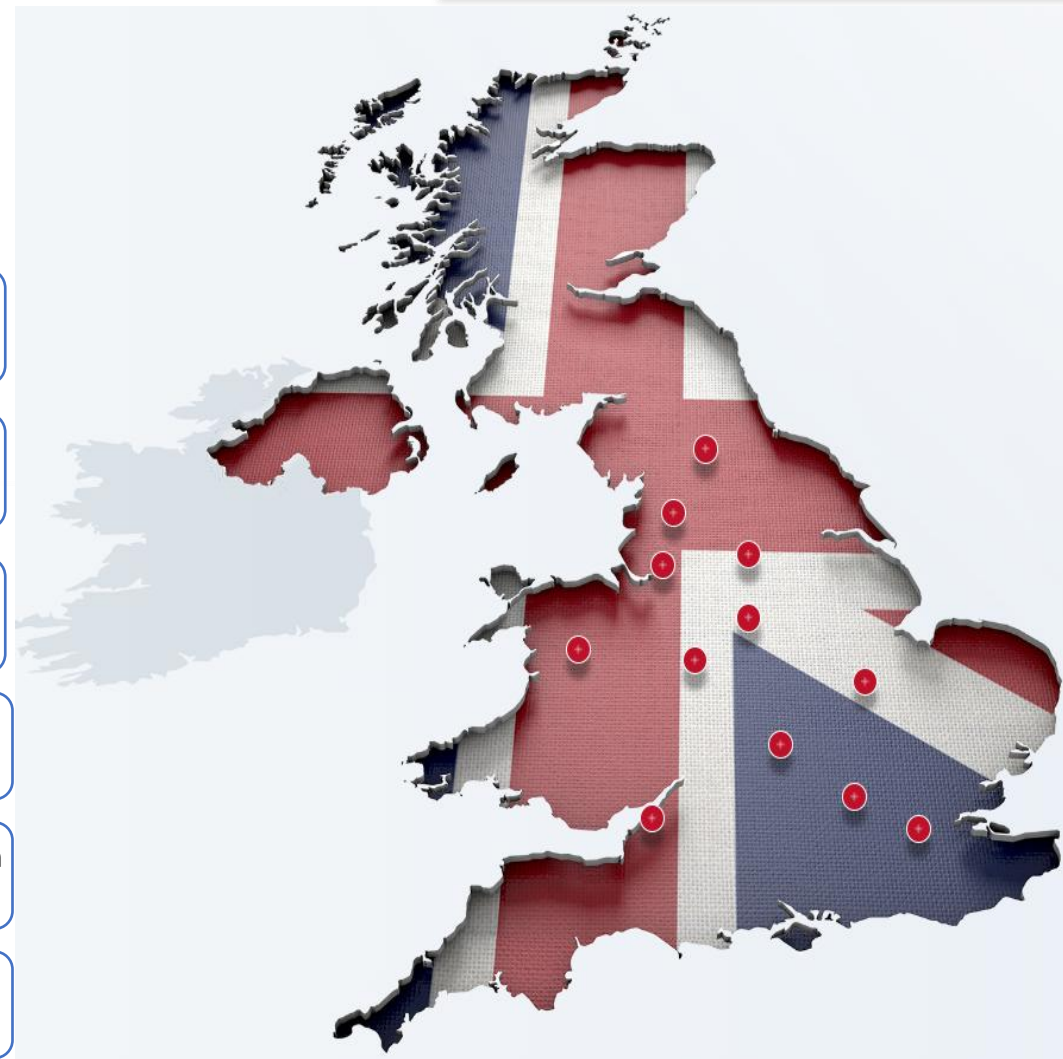
Experts in store delivery to all major retailers. National trunking network both chilled & ambient	Fully managed logistics solutions based at key customer distribution centres	Transport solutions for all product types in one delivery	BRC AA+ accredited facilities storing & picking some of the most challenging products in the chilled food sector	Cost effective national pallet network.	Additional value-add services to meet specific requirements	Centralised network planning team for visibility, control & optimisation	Central customer service & contract management teams to meet bespoke requirements
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“We take it personally...”



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Castle Donington	<ul style="list-style-type: none"> Moran House, Arundel Avenue, Castle Donington, DE74 2HJ 	Leeds	<ul style="list-style-type: none"> Logistics Way, Stourton, LS10 1TA
Manchester	<ul style="list-style-type: none"> Heywood Distribution Park, Pilsworth Road, Heywood, OL10 2TT 	Oswestry	<ul style="list-style-type: none"> Maesbury Road Industrial Estate, Oswestry, SY10 8NH
Runcorn	<ul style="list-style-type: none"> Eastgate Road, Runcorn, WA7 1NT 	Doncaster	<ul style="list-style-type: none"> Unit 4, Ontario Drive, Doncaster, DN11 0BF
Wednesbury	<ul style="list-style-type: none"> Axletree Way, Wednesbury, WS10 9Q 	Peterborough	<ul style="list-style-type: none"> Waterworth Road, Alwalton, Peterborough, PE7 3AG
Lutterworth	<ul style="list-style-type: none"> Wellington Park Way, Magna Park, Lutterworth, LE17 4XW 	Luton	<ul style="list-style-type: none"> Houghton Road, Luton, LU4 9TX
Belverdere	<ul style="list-style-type: none"> Fisherway, Belverdere, DA17 6BS 	Avonmouth	<ul style="list-style-type: none"> Palmer Avenue, Severn Bridge, Bristol, BS35 4DF
Bridgend	<ul style="list-style-type: none"> Waterton Industrial Estate, Off Cowbridge Road, Bridgend, CF31 3PH 	Southampton	<ul style="list-style-type: none"> Foxes Park, Brownhill Way, Southampton SO16 0AW
Motherwell	<ul style="list-style-type: none"> 1 Coddington Crescent, Motherwell, ML1 4YF 	Aberystwyth	<ul style="list-style-type: none"> Rheidol Ret Pk, 4 Alexandra Rd, Aberystwyth SY23 1LL
Widnes	<ul style="list-style-type: none"> Hailbank, Widnes 	Doncaster	<ul style="list-style-type: none"> Moran Logistics (Ambient), I-Port 7, Great Yorkshire Way,, Doncaster, DN11 0BF
Cardiff	<ul style="list-style-type: none"> Moran Logistics (Ambient) North, Cardiff Docks 		



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SITE PROFILES

Head Office - Castle Donington



Overview:

- c.100,000 sq ft
- Temperature controlled warehouse and a contemporary three storey office complex.
- Located minutes away from Junction 24A on the M1.
- Eight acre site yard is a base for 120 tractor units and 140 trailers.

Heywood



Overview:

- c.70,000 sq ft
- Located in a highly secure development with 24-hour onsite security – just one mile from Junction 3 on the M66, we are in a key location to deliver across the Northern belt.
- Heywood is linked to our central national hub which delivers on innovative and cost-effective solutions for our customers throughout the UK.

Leeds



Overview:

- c.80,000 sq ft
- Seconds from Junction 44 on the M1, giving first-class access to the North-East and serves as our gateway into Scotland.
- Cross-docking, re-pack and a dynamic case picking solution, with two storeys of adaptable, modern office space.
- Ten acre site yard is a base for 120 tractor units and 140 trailers.

Moran Logistics (Ambient)



Overview:

- c. 200,000 Sq ft
- Junction 3 of the M18 motorway is directly connected to iPort via the newly constructed Great Yorkshire Way, while the M18/A1M intersection is just two miles away
- Long/short term ambient storage
- Container services, fulfilment facilities, cross-dock services
- Member of Palletways
- General haulage



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Tractor Units



Overview:

- Current fleet = in excess of 320 tractor units, including 30 CNG sustainable fuel vehicles.
- Future = a further 30+ tractor units to be added in 2025.

Trailers



Overview:

- Current fleet = over 450 trailers of various types to accommodate all customer needs. Including: 30 double deck fridge trailers.
- Future = an additional 50 double deck trailers on order for 2025/26 to support our growth and sustainability objectives.

VMU's



Overview:

- Current = 3 large on-site VMU's operating 24/7 with employed, highly experienced technicians.
- Future = extension to accelerate our fleet refurbishment program.

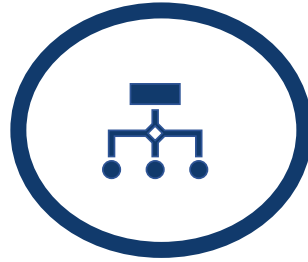


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MARKET LEADING WAREHOUSE MANAGEMENT SYSTEM



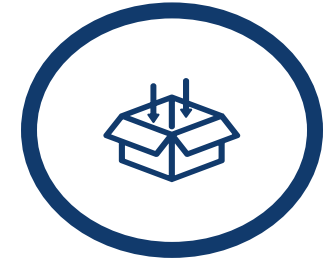
Market leading WMS providing simple solution to complex supply chain challenges



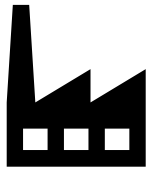
Flat structure enabling an agile & flexible approach to changing requirements



Proven successful Cross-Dock solution with full customer visibility



Nationwide transport solution to support all warehouse activity



RDC



Console Centre



- ✓ Visibility stock in transit
- ✓ Receiving of stock inbound / stock visibility / rotation
 - ✓ Ability to consolidate stock / scan to door
 - ✓ Customer ASN compatible
 - ✓ POD portal



INDUSTRY LEADING TRANSPORT MANAGEMENT SYSTEM

Customer benefits of using the Qargo customer portal below:

- **Real-time visibility** - customers can see the status of their orders and deliveries instantly with estimated arrival times.
- **Self-service booking** - ability to book transport jobs directly without needing to call or email.
- **Document access** - instant download of PODs, invoices, and other key documents.
- **Order history** - easy access to previous jobs and data for reporting and auditing.
- **Improved communication** - automated updates and notifications reduce back-and-forth emails.



ID	Customer Reference	Route	Order start	Order end	POD/CMR	Consignment execution
		Resources	Requested date	Requested date		
Or-4379	Planned		Th 28/08 06:00-07:00	Th 28/08 11:00-12:00		Planned
Or-4376	In transit		Th 28/08 01:00-02:00	Th 28/08 06:00-07:00		Route to delivery
Or-4374	To plan		Th 28/08 20:00-21:00	Fr 29/08 01:00-02:00		To plan
Or-4372	To plan		Th 28/08 13:00-14:00	Th 28/08 18:00-19:00		To plan
Or-4296	Planned		We 27/08 12:00-13:00	We 27/08 17:00-18:00		Planned
Or-4289	Delivered		We 27/08 08:00-09:00	We 27/08 13:00-14:00	POD/CMR	Delivered
Or-4285	In transit		We 27/08 22:00-23:00	Th 28/08 03:00-04:00	POD/CMR	Route to delivery
Or-4284	Delivered		We 27/08 17:00-18:00	We 27/08 22:00-23:00	POD/CMR	Delivered



OUR PERFORMANCE & LEGAL COMPLIANCE

98%+ COT



98%+ DOT



99%+ Tracking



99%+ POD Compliance



HM Government

OCRS: GREEN



HSE: GREEN



EHO: GREEN



MHRA: GREEN



BRC: AA STANDARD



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BUSINESS OVERVIEW

Health & Safety Culture

- Close working relationships with HSE, FTA & RHA
- Accident record ahead of industry standards
- Eco-online system providing leading indicators to prevent accidents

Warehouse track-record

- Four purpose built chilled & ambient warehouses
- Long-term contracts with large food manufacturers & major retailers
- Growing operations with large retailers
- 19 operating locations

Service Focused Transport

- Large UK wide transport network
- Dedicated Vehicle Maintenance Units
- Daily chilled food delivery to all major supermarket stores & DC's
- National pallet consolidation network (Chilled & ambient)



Experienced Leadership Team

- Diverse & experienced Senior Leadership Team with a wealth of knowledge from retail and logistics backgrounds
- Flat structure for agile decision making
- Aggressive investment program

Technology & Data Driven

- Market leading WMS designed around chilled sector & time critical
- Cloud based, secure IT infrastructure
- Full visibility of transport fleet

Roadmap to Net Zero

- 100% Carbon neutral warehouses and MHE.
- Alternative fuel vehicle strategy
- Partnership approach to support customers own sustainability objectives.



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BUSINESS CONTINUITY

Moran Logistics already has a robust Business Continuity Plan in place and some of the emergency actions included are as follows:

IT

- we have an onsite backup server supporting the WMS prevent any major interruption to picking activity due to external infrastructure challenges

Support systems

- sites have backup internet connections allowing seamless transition should there be failure in the dedicated broadband connection

People

- In addition to having an on-site resource team we operate three chilled warehouse facilities operating with experienced stocks, operations and transport teams with business contingency plans to draft resource from sister sites when required

H&S

- We have a very strong track-record in this area and are additionally reviewing installation of racking collapse prevention systems to mitigate risk of injury and operational down time

Staff Training

- Operative training is completed in-house for upskilling on MHE, operational monitoring and picking performance management



AWARD WINNING SOLUTIONS



Environment & Sustainability **WINNER**
Temperature Controlled Storage Operator **WINNER**
Refrigerated Transport Operator **WINNER**



Temperature Controlled Storage Operator **WINNER**

Moran Logistics Limited are a Motor Transport **Top 100** Operator

In the chilled arena, we are a **Top 20** Operator...
...and we continue to grow!

Refrigerated Transport Operator – **Finalist**

2024 Winner - The *Unipart Logistics* Supply Chain Health & Safety Award - 2024 Winner.

In collaboration with: Arla Foods with Gist, Moran & XPO Logistics



MORAN

logistics

